



## CASE STUDY 1

# COMMUNITY HEALTH CENTER (SOUTH CAROLINA)

*From chaotic spreadsheets to clear insights  
and automated follow-up care.*



## ORGANIZATION OVERVIEW



**Type:** Federally Qualified  
Community Health  
Center



**Location:** South Carolina



**Size:** Serves 18,000+  
patients annually across  
multiple locations



**Mission:** Improve  
community health  
outcomes and expand  
access to care for  
underserved populations

## THE CHALLENGE

The center relied on multiple spreadsheets, manual tracking, and inconsistent outreach processes.

Staff spent hours each week trying to reconcile data for:

Outreach  
events

Follow-up care

High-risk  
patient outreach

Program  
reporting

Leadership lacked a reliable, real-time view of patient follow-up, leading to missed outreach opportunities and inefficiencies that directly impacted continuity of care.

## GOALS & DESIRED OUTCOMES

The organization wanted to:

- Create an easy, unified reporting system
- Track follow-up and outreach activities in real time
- Strengthen patient engagement and adherence
- Reduce manual administrative work
- Improve data accuracy for grant and compliance reporting

## SANDAI'S APPROACH

SaNDaI delivered a simple but powerful BI + AI solution using:

- A **BI Discovery Assessment** to map all data sources
- A **centralized data hub** integrating forms, spreadsheets, and EHR extracts
- A role-based **Outreach & Follow-Up Dashboard**
- **Agentic AI follow-up agents** that automatically send reminders and alerts
- Hands-on staff training focused on confidence and adoption



## THE SOLUTION DELIVERED

- A single “source of truth” dashboard
- Automated follow-up notifications
- Daily refresh pipelines for key clinical and outreach indicators
- A simple reporting workflow used by providers and administrators
- A private AI model that aligns with the health center’s workflows

## THE RESULTS



**22% increase** in timely follow-up care



Leadership now has **real-time visibility** across all programs



**60% reduction** in time spent preparing reports



AI handles routine follow-ups staff used to forget



**Improved accuracy** in outreach and follow-up metrics

## IMPACT ON MISSION

The health center can now ensure more patients receive timely care, improving continuity, reducing missed appointments, and strengthening health equity efforts in the community.

## WHY THEY CHOSE SANDAI

They needed a partner who could explain BI in simple terms, tailor dashboards to clinical workflows, and deliver measurable improvements without technical complexity.

## WHAT’S NEXT

SaND AI is expanding the dashboard suite to include chronic disease indicators and integrating new Agentic AI capabilities for preventive care outreach.

## CLIENT TESTIMONIAL



*SaND AI helped us turn chaos into clarity. Now, our dashboards tell the true story behind every program — and AI handles the follow-ups we used to forget.*

— Vice President of Finance

